

New Consultant Orientation

GOALS

_____ Income/Party Goal
_____ Star Program
_____ Current Contests sales and/or recruiting

RECRUITING

_____ Why Recruit? Star program and beyond
_____ Who is a lead?
_____ Recruit bid for party
_____ Bring a guest to meetings

DATING

_____ Grand opening
_____ Contact List: **F R A N K**
_____ Dating word choices
_____ Datings within 2-3 weeks
_____ Calendar Highlight party slots

PARTY PLANNING

_____ Interview every host
_____ Set host gift goal
_____ Use party planning checklist on envelope
_____ Keep in contact with your host

TRAINING CHECKLIST

_____ Click Class
_____ Training Parties
_____ Meeting dates
_____ Teleconference Schedule
_____ Team Meeting dates

BUSINESS GUIDELINES

_____ Adult only training
_____ Dress for success!
_____ Weekly time with your Director

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