


















Dream Drivers Cash & Car Program - August 10-2009

Title	Qualification to Achieve*	Monthly Qualification to Maintain	Cash Award**	Breakthrough Vehicle**	Co-Pay
Presidential Director	Achieve Presidential Director car qualification level	Maintain Presidential Director car qualification level	Sales: \$7,000 - \$9,999 Receive: \$350** Over \$10,000 \$1,500	  Mercedes-Benz E350 Cadillac Escalade	Sales: \$0 - \$6,999 Pay: \$1,500 \$7,000 - \$9,999 \$1,150 Over \$10,000 \$0
Star Executive Director	Achieve Star Executive Director car qualification level	Maintain Star Executive Director car qualification level	Sales: \$7,000 - \$9,999 Receive: \$350** Over \$10,000 \$1,300	  Buick Enclave CXL Mercedes-Benz C-Class Plus \$100 cash bonus	Sales: \$0 - \$6,999 Pay: \$1,200 \$7,000 - \$9,999 \$850 Over \$10,000 \$0 No \$100 bonus if TRS fall below
Executive Director	Achieve Executive Director car qualification level	Maintain Executive Director car qualification level	Sales: \$7,000 - \$9,999 Receive: \$350** Over \$10,000 \$1,200	  Buick Enclave CXL Mercedes-Benz C-Class	Sales: \$0 - \$6,999 Pay: \$1,200 \$7,000 - \$9,999 \$850 Over \$10,000 \$0
Five Star Director	Achieve Five Star Director car qualification level	Maintain Five Star Director car qualification level	Sales: \$7,000 - \$9,999 Receive: \$350** Over \$10,000 \$1,000	  Cadillac CTS Mercedes-Benz GLK	Sales: \$0 - \$6,999 Pay: \$1,000 \$7,000 - \$9,999 \$650 Over \$10,000 \$0
Three Star Director	Achieve Three Star Director car qualification level	Maintain Three Star Director car qualification level	Sales: \$7,000 - \$9,999 Receive: \$350** Over \$10,000 \$950	   GMC Acadia Escape Hybrid Fusion Hybrid Plus \$150 cash bonus	Sales: \$0 - \$6,999 Pay: \$800 \$7,000 - \$9,999 \$450 Over \$10,000 \$0 No \$150 bonus if TRS fall below
Two Star Director	Achieve Two Star Director car qualification level	Maintain Two Star Director car qualification level	Sales: \$7,000 - \$9,999 Receive: \$350** Over \$10,000 \$900	   GMC Acadia Escape Hybrid Fusion Hybrid Plus \$100 cash bonus	Sales: \$0 - \$6,999 Pay: \$800 \$7,000 - \$9,999 \$450 Over \$10,000 \$0 No \$100 bonus if TRS fall below
Star Director	Achieve Star Director car qualification level	Maintain Star Director car qualification level	Sales: \$7,000 - \$9,999 Receive: \$350** Over \$10,000 \$800	   GMC Acadia Escape Hybrid Fusion Hybrid	Sales: \$0 - \$6,999 Pay: \$800 \$7,000 - \$9,999 \$450 Over \$10,000 \$0
Director	Achieve Director car qualification level	Maintain Director car qualification level	Sales: \$7,000 - \$9,999 Receive: \$350** Over \$10,000 \$500	No Vehicle	No Vehicle
Star Manager/ DIQ	Achieve qualifications for Star Manager title and \$7,000 in TRS/\$500 Personal Sales/6 APR for two consecutive	Maintain Star Manager Title/\$7,000 in TRS/\$500 Personal Sales/6 APR	Sales: Over \$7,000*** Receive: \$350	No Vehicle	No Vehicle

Manager/DIQ: If missed qualification to maintain (Maintain Star Manager title/\$7,000 in TRS/\$500 Personal Sales/6 Active Personal Recruits) four (4) times in a calendar year, the Star Manager will be removed from the cash program at the end of the fourth miss & has to requalify for the award by achieving \$7,000 in TRS/ \$500 Personal Sales, & 6 APR in 2 consecutive months.

****Directors: In order to receive reduced cash award for TRS between \$7,000 - \$9,999, paid as Title must be at least a Star Manager (\$500 Personal Sales/\$7,000 TRS, 6 APR)**

*****Please note that Manager Team Sales are used for the car/cash qualifications and not the Dream Team Sales.**